

3 great reasons to join the ESET MSP Program in the Ingram Cloud Marketplace

Looking for a better and more convenient way to provide security for your business customers or home users? Now you can—with the ESET MSP Program. It's easy, flexible and profitable.

1

Easy

- Manage all client licensing from a self-service web interface
- Make product and license changes quickly
- Automatic license file and credential updates
- Track performance with detailed reporting
- On-demand training available
- U.S.-based support available

2

Flexible

- Month-to-month billing for MSP clients
- Add or remove seats in seconds, without penalty or contacting ESET
- Plug-ins and integration with select RMM tools

3

Profitable

- Volume pricing policy
- Reach aggregated volume discounts to increase profit margins
- Utilize discounts and profit margin to compete effectively in your market

Ready to start?

Head to <https://us.cloud.im/en/products/eset/eset/> to join our community today.



ESET security solutions available in MSP program



Record-breaking protection



ESET received the “Advanced+” award in the AV-Comparatives Real-World Protection Test.

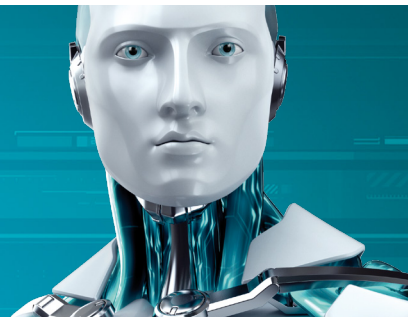


ESET received 100% in all 3 of SE Labs most recent tests - Enterprise, SMB and Consumer.



ESET has the longest unbroken run of VB100 awards for malware detection of any IT security vendor. We've been excelling at VB100 tests since 2003.

MSP BILLING FREQUENTLY ASKED QUESTIONS



1. What is the billing basis?

Pricing is based on a monthly cost per license. Additional licenses can be purchased at a pro-rated price per subscription.

2. What are the volume pricing policies?

Pricing is based on the total number of licensed seats on the Partner's MSP Portal and does not take into account how many end customers are supported. The benefit of this policy is better pricing for more licenses sold, regardless of the size of individual clients. While volume pricing is not currently offered through the Ingram Micro marketplace, it will be available by late 2017.

3. What are the monthly and daily rates?

For the MSRP price list and pricing guide, contact your Ingram Cloud Representative.

4. How is licensing handled?

Licensing is transparent in that Partners and end users no longer need to manage "nod32.lic" files or ESET Usernames and Passwords. This management is handled dynamically by the MSP Platform and communicated directly to the Partner's RA (remote administrator) whenever licensing changes.

5. Is there credit for existing license terms?

No. The MSP Platform will automatically begin billing once seats are added through the Ingram Cloud Marketplace. ESET cannot provide any credit for products that are currently under an existing license term. For customers who will move seats from standard licensing to the MSP Platform, we recommend that the seats be moved only when the current license is set to expire. Existing installations can be maintained and associated directly to the MSP-enabled Remote Administrator.

6. Does ESET have a cloud solution?

While ESET does not offer a cloud solution at this time, it is expected to launch in late 2017. Once the product is released, it will be integrated in the Ingram Micro Cloud Marketplace as soon as possible.

